Facilitating Infrastructure Delivery through Private Sector Development
What is PPIAF?

- The Public Private Infrastructure Advisory Facility (PPIAF) is a multi-donor trust fund which is housed in the World Bank Group (Infrastructure, PPP & Guarantees group).

- Established in 1999, PPIAF aims to facilitate private investment and participation in infrastructure delivery in emerging & developing markets.

- Through technical assistance and knowledge work, PPIAF focuses on supporting the enabling environment (“the critical upstream space”) for sustainable infrastructure development.
Where do we work?

- 30 Strategic Priority Countries for Fiscal Years 2018 – 2022
- Regional Priority: Sub-Saharan Africa (50% min)
- Other strategic areas: Sustainability (Climate and Fragility) and SubNational entities’ creditworthiness/access to financing dimension

- Afghanistan
- Burkina Faso
- Cameroon
- Colombia
- Cote d’Ivoire
- Djibouti
- Egypt
- Guinea
- Haiti
- Kenya
- India
- Indonesia
- Lao PDR
- Madagascar
- Malawi
- Myanmar
- Morocco
- Nepal
- Nigeria
- Papua New Guinea
- Peru
- Philippines
- Rwanda
- Senegal
- Somalia
- South Africa
- Tunisia
- Uganda
- Vietnam
- West Bank & Gaza
PPIAF’s role in the Infrastructure Project Cycle

Infrastructure Policy and Planning → Enabling Environment → Project Prioritization and Screening → Transaction Support/Project Preparation → Project Implementation & Supervision/Financing

PPIAF
PPIAF’s Sector & Priority Focus Areas

Sectors
- ICT
- Transport
- Energy
- Water

Focus Areas
- Institution building
- Creditworthiness
- Identifying PPP Options
- Pioneering Transactions
Global Delivery Challenges PPIAF-funded projects typically face:

- Coordination & Engagement
- Commitment & Leadership
- Legislation & Regulations
- Governance & Politics
- Conflict & Instability
- Human Resources & Organizational Capacity
Infrastructure Delivery: examples of challenges addressed by PPIAF

- Planning and designing infrastructure programs/projects: Cf PPP Screening tool
  USPs can negatively impact Government capacity to plan, design and schedule procurement of Priority Infrastructure projects Cf PPIAF Policy Guidelines for managing USPs

- Financing & ensuring affordability/sustainability of infra Projects: Developing Ancillary Mining/Extractive infrastructure cf PPIAF TA to Guinea and Infrastructure sharing Cf PPIAF TA to West Africa (OMVS, SOGEM) can provide responses by building/optimizing use of scarce resources leveraging on existing assets/identified secure flow of future income.

- Ensuring continuous high level of delivery of services (in terms of access to services and quality-wise). Through contractual guidance and capacity-building of PMU. Cf PPIAF support to PBC in infra sectors like NRW (Kenya, Uganda, & Addis Water/Sanit. agencies ...) and to Contract Management units: Kigali WASAC,... or road maintenance
Infrastructure Delivery: examples of challenges addressed by PPIAF (2)

- Intervening in a FCS context: *cf* PPIAF Knowledge product: strengthening Regulatory management capacity in FCS-LIC - Low capacity countries to foster PSP + infrastructure management toolkit for Fragile states + State of PPPs in FCS
- Lack of qualified PPP domestic expertise. *PPP Certification program:* Training + testing for professionals
- Ensuring climate resilience of infra Projects: *Cf PPIAF Case studies & technical guide for resilient infrastructure PPps* + Incorporating Climate adaptation risks into PBC
- Diversifying potential sources of funding: *cf Mobilizing Islamic finance in PPPs*
Case Focus: Guinea - Strengthening Private Participation in Energy ("From thousands to millions")

- PPIAF support to strengthen government’s capacity results in the establishment of a new PPP unit, instrumental in processing/awarding management contracts for better delivery.

**PPIAF support -$230,000 for PPP Diagnostic and Capacity Building**

Leveraged: 11.6 million Euros (~U$12.8 million)

2011: PPIAF provides $57,763 to train Government officials and stakeholders on design, implementation and monitoring of PPPs.

Participants recommended to engage in a broader PPP diagnostic and capacity building program. Energy and water sectors identified as those were the knowledge gained would be immediately applied.

2013: PPIAF provides $170,000 to strengthen the GoG’s capacity to identify and implement PPPs.

A PPP diagnostic report and PPP training were delivered. 10 potential PPP projects in the energy, telecom and transport sectors were identified.

2015: A 11.6 million Euros utility management contract was awarded for four years to the consortium Veolia - Seureca.

2015-ongoing: PPIAF provides $295,944 to assist the government in setting up and strengthening the institutional capacity of its new PPP unit. This activity supports the implementation of earlier recommendations from the 2013 PPP diagnostic report.
Examples of PPIAF’s Knowledge Products addressing delivery challenges

- SOURCE platform
- Body of Knowledge on Infra Regulation in FCS /Low capacity countries
- PPP Ref Guide 3.0
- PPP Certification Program (CP³P)
- Benchmarking PPPs Procurement